



COMMONWEALTH of VIRGINIA
Department of Education

April 25, 2014

TO: Division Superintendents

FROM: Patricia I. Wright, Superintendent of Public Instruction

SUBJECT: Expansion of Shape the Future Discount Program and Student Advantage from Microsoft

In support of President Obama's ConnectED goal of connecting schools to next generation broadband and high speed wireless within five years, Microsoft is providing further discounts to schools on devices and software purchased through the Shape the Future Discount Program.

Schools may receive a substantial discount when submitting an order for the fulfillment of Windows 8.1 Pro or any subsequent Product (National Academic Only) English language licenses. The attached Letter of Eligibility (LOE) should be supplied to their reseller or Original Equipment Manufacturer (OEM) to receive a quote reflecting the *Shape the Future* discount before ordering. This is not a rebate program; the discount will be taken from the cost of the device. Those purchasing through VITA will be able to use the discount as well.

Additionally, with Student Advantage, Virginia school divisions that license Microsoft Office for staff and faculty can provide Office 365 ProPlus for students at *no additional cost*. Students are permitted to download the software on up to five separate devices, allowing them to use it for various purposes and in various locations both at school and at home. With the addition of new free apps created specifically for the iPad, students can use Microsoft Office on their mobile iOS devices as well.

Divisions may combine this new free software with Office 365 for Education Plan A2, which provides such features as free e-mail, Web conferencing, intranet sites for teamwork, spam filtering, mobile apps, and support.

If you have questions or would like to learn more about Shape the Future or Student Advantage, please contact Kevin Dean, Account Executive, with Microsoft Education at Kevin.Dean@microsoft.com.

PIW/TM/jw

Attachment:

- a. [Shape the Future Letter of Eligibility for K12 Public Schools across the United States \(#2086A\)](#) (PDF)